

Case study: Acquisition of Guardian iT by SunGard



Transaction Highlights

- Guardian iT, a London listed company, was acquired by SunGard Data Systems, Inc, based in the US, for a total consideration of some \$240m.
- Guardian iT was the #2 European provider of disaster recovery, business continuity and high availability services.
- The acquisition positioned SunGard as the world's #1 business continuity, disaster recovery and high availability services company.
- The team now at Strata Partners acted as the exclusive financial adviser to SunGard, advising about the public offer as well as strategic aspects to the transaction such as how to approach management, potential counter bidders and competitive tensioning and market purchases.

Company Profile

- SunGard is a global provider of software and services for financial services as well as information availability services. SunGard serves nearly all of the world's top 50 financial services companies.
- Prior to its \$11.3bn buyout led by Silver Lake Partners in March 2005, SunGard was a S&P 500 company capitalised in excess of \$7bn.

April 2002
\$240,000,000
SUNGARD®
acquisition of

Guardian iT plc
*Acted as exclusive financial advisor to SunGard Data Systems**

(*) Completed by senior partners of Strata prior to the formation of Strata Partners