

Case study: Private Placement for ip.access



Transaction Highlights


- ip.access Ltd, a subsidiary of leading Cambridge technology company TTP Communications plc (LSE: TTP), raised \$15m in a private placement transaction led by Scottish Equity Partners and including Intel Capital and Rothschild Gestion.
- The process was driven by the need to provide sufficient funding to realise ip.access' full potential in a competitive and rapidly evolving market place.
- Strata Partners provided a committed, hands-on approach from inception through to completion: drafting and tailoring the business plan; preparing and revising the financial model; approaching global equity investors; preparing the management presentations; co-ordinating the investor syndicate; structuring management incentives; and managing completion mechanics.

Company Profile


- ip.access is the leading provider of GSM/WCDA in-building infrastructure solutions – pico cells and femto cells – using standard broadband IP networks for backhaul. The company's solutions enable increased revenue capture opportunities for operators and improved service quality for customers.
- ip.access, together with its parent company TTP Communications plc, was acquired by Motorola in June 2006.

March 2006

\$15,000,000



Private Placement
Investors



Strata Partners acted as
exclusive financial
advisor to TTPCom plc

STRATA